



UCM IN FOCUS

Bringing together our vast network to create a unique trans-Pacific opportunity

Our market is one where opportunities don't usually fall into one's lap, we all need to be creative in identifying and developing them unique ways. That's often how we leverage our reach within different geographies and across the industry to fill a need and build new and lucrative options for our customer.

UCM's team activated our diverse network of capabilities and assets, bringing together agents and customers, a variety of vessels – some ships, some barges – container companies and terminal operators to create a hub of deliveries for a new ship charter opportunity.

Eight separate feeder vessels were called upon to serve the Chinese ports of Ningbo and Shanghai, Haiphong and Ho Chi Minh City in Vietnam, along with Laem Chabang and Bangkok, Thailand. Each then sailed to Humen, China for discharge and loading to another, larger container ship that UCM identified within the market and chartered specifically for this purpose. The chartered vessel will call on the Port of Los Angeles, where it will discharge all containers and the ship will be reloaded with new cargo for the return voyage, along with empty containers that require repositioning.



“UCM’s global strategic partner network covers 97 countries with a combined 418 offices,” said Carlton “Tres” Blair III, CEO of United Container Management. “We identified a need within 6 Asian port areas that allowed us to put a number of those network tentacles in operation to provide a trans-Pacific sailing that had not been capitalized upon in the past. We combined many of our capabilities to assure successful transport from first phone call to final port call and discharge, and developed a new way for our customers to serve their customers and profit along with them.”

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UCM helps customers capitalize on opportunities quickly, efficiently and creatively, no matter how unlikely they may seem. Please let us know where we can help and support you in providing new service value and profitability to you and your customers.

United Cargo Management (UCM) manages its customer's transportation needs by creating customized logistics solutions for ocean freight, air, domestic, expedited and project/charter type cargoes. By leveraging partnerships with carriers, truckers, airlines, warehouses and associations like Marco Polo Line Group, UCM can ensure speed and market leading pricing for customer cargo moves, thus streamlining their transportation processes and enhancing profitability.

For more than 35 years, UCM has consistently delivered customer satisfaction within the transportation industry. The company's range of services cover shipments to and from North America as well as cargo movements intra-Asia, Asia to North and South America, the Middle East, Africa and Europe.

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